

Brian Donnelly

Vice President, Marketing and Business Development



Brian Donnelly has been managing sales and marketing teams for high technology companies for 17 years. Mr. Donnelly's innovative sales and marketing leadership have helped Corinex Communications, Skillsoft, and Allan Crawford Associates achieve the #1 market share in their respective industries.

Mr. Donnelly was most recently Vice President, Marketing and Business Development for Corinex Communications where he helped build the company into the market leader in Powerline communications for home and access networking through a 40 fold increase in sales within four years. He was a founder, board member and was elected Chairman of the Universal Powerline Association (UPA), a 22+ company industry organization that included Toshiba, D-Link, Buffalo, Netgear, and Comtrend and was responsible for promoting and developing IEEE and ITU worldwide specifications and standards for Powerline technology for Home, Access, and MDU networking.

Mr. Donnelly is a frequently invited speaker for access and home networking technologies, as well as emerging connectivity solutions. He holds an honours degree in Electrical Engineering from Simon Fraser University in British Columbia, Canada.

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